

BUSINESS IS BRISK IN HOUSES AND LOTS

United Home Builders Company Reports an Unusually Active Week.

During the past week Salt Lake has been maintaining her position of pre-eminence in home-building operations. The building inspector, in a report to the city commissioners, states that at the present time 1000 four-room houses, or apartments, could be profitably built in Salt Lake City, with a certainty of having the homes occupied at once. This condition in building activity is borne out by the statement of Mr. Havnor, manager of the real estate department of the United Home Builders company, who says: "Inquiries and demands for small homes during the past week, have been decidedly lively."

The United Home Builders company sold to George O. Cheney, a four-room "Wellbitt" cottage located at Tenth South and Second East, and negotiated for a lot upon which will be built another "Wellbitt" home for C. B. McPherson, on Eleventh South street.

Utah and Idaho farm lands became the subject of many inquiries during the week and prospects are that within the next few days the United Home Builders company will make the transfer of one of the largest developed farms in Idaho, through its associate office at Preston.

BUILDING A BUSINESS

"A business," says a well-known captain of industry, "is like any other structure—it must have a solid foundation and all details of the superstructure must be carefully worked out."

This simple but wise statement, while apparently telling people nothing they do not already know, may cause them to apply this rule more generally in judging the relative prosperity of local enterprises.

THE BETTILYON HOME BUILDERS COMPANY was organized about thirty months ago, and it is now one of the best known real estate and building companies in the state. Success was inevitable, for the company had an unlimited field to begin with. Home building in Salt Lake City for the past few years has been exceedingly active, and this company has had its full share of the business. The fact is that it has always had more building contracts offered it than its funds could take care of. For this reason the company continues to sell stock.

CO-OPERATION has been the keynote to the company's phenomenal growth and increasing popularity. Five hundred, or more, enthusiastic stockholders are co-operating in building a bigger and better business always. When it is considered that there are scores of BETTILYON-BUILT homes and apartment houses in this city, all erected in the past thirty months, it is not surprising that the value of stock has increased thirty-five per cent, and that the Bettilyon Home Builders company continues to pay quarterly dividends at an increasing rate. The present rate is TEN PER CENT PER ANNUM ON PAR.

Bettilyon
Home Builders Co.
340-342 Main St.,
Salt Lake City, Utah.

"OVERSTOCKED"

MUST UNLOAD QUICK.
Cash prices, dry—
1x4, 12, 14, 16, No. 1 Com. Fir, \$22.00
1x4, 12, 14, 16, No. 1 Com. Fir, \$21.00
1x4, No. 2 V. G. Flooring, \$24.00
1x4, No. 3 V. G. Flooring, \$22.00
1x4, No. 3 Fir Ceiling, \$24.00
1x4, No. 3 Fir Ceiling, \$23.00
1x4, No. 3 Fir Ceiling, \$22.00
1x4, No. 3 Fir Ceiling, \$21.00
1x4, No. 3 Fir Ceiling, \$20.00
1x4, No. 3 Fir Ceiling, \$19.00
1x4, No. 3 Fir Ceiling, \$18.00
1x4, No. 3 Fir Ceiling, \$17.00
1x4, No. 3 Fir Ceiling, \$16.00
1x4, No. 3 Fir Ceiling, \$15.00
1x4, No. 3 Fir Ceiling, \$14.00
1x4, No. 3 Fir Ceiling, \$13.00
1x4, No. 3 Fir Ceiling, \$12.00
1x4, No. 3 Fir Ceiling, \$11.00
1x4, No. 3 Fir Ceiling, \$10.00
1x4, No. 3 Fir Ceiling, \$9.00
1x4, No. 3 Fir Ceiling, \$8.00
1x4, No. 3 Fir Ceiling, \$7.00
1x4, No. 3 Fir Ceiling, \$6.00
1x4, No. 3 Fir Ceiling, \$5.00
1x4, No. 3 Fir Ceiling, \$4.00
1x4, No. 3 Fir Ceiling, \$3.00
1x4, No. 3 Fir Ceiling, \$2.00
1x4, No. 3 Fir Ceiling, \$1.00
1x4, No. 3 Fir Ceiling, \$0.50
1x4, No. 3 Fir Ceiling, \$0.25
1x4, No. 3 Fir Ceiling, \$0.10
1x4, No. 3 Fir Ceiling, \$0.05
1x4, No. 3 Fir Ceiling, \$0.01

CHICHESTER'S PILLS
THE DIAMOND BRAND.
Ladies! Ask your Druggist for
Chichester's Diamond Brand
Pills in Red and Gold wrapper.
They are the only pills that
take no other. Buy of your
Druggist or by mail from
DIAMOND BRAND PILLS CO.,
100 N. Main St., Salt Lake City.
SOLD BY DRUGGISTS EVERYWHERE.

ERNEST H. HILL (above)
and A. J. BRUNEAU, who
are at the head of the newly-
formed Bruneau-Hill Invest-
ment company.



NEW FIRM ENTERS THE BUSINESS FIELD

A. J. Bruneau and Ernest H.
Hill at Head of \$100,000
Real Estate Company.

The Bruneau-Hill Investment company, capitalized at \$100,000, has been organized by Ernest H. Hill and A. J. Bruneau, formerly manager and assistant manager, respectively, of the Halloran-Judge Loan and Trust company, to conduct a general real estate business, including home building, realty exchange, selling property on commission, farm lands, insurance and loans.

This was the announcement issued Saturday by Mr. Bruneau and Mr. Hill, who will have active charge of the management of the new company.

The company has secured the fine business room at 343 South Main street, on the ground floor of the Boston building, now occupied by William H. Child & Co. The Bruneau-Hill company opens offices in this room Monday morning, December 1, and for the present the Child company also will retain quarters at this location. After April 1 the Bruneau-Hill company takes over the quarters exclusively.

The news of the formation of the new company comes as one of the most important announcements of the closing year in local realty and financial circles. Associated with Mr. Bruneau and Mr. Hill as officers and directors will be B. F. Doran and W. W. Trimmer, Mr. Trimmer, who is assistant cashier of the Continental National bank, is the treasurer of the Bruneau-Hill company.

Both Mr. Bruneau and Mr. Hill are extremely well known in local business circles. Mr. Hill has been a resident of Salt Lake for the past six years, coming here from Virginia. For the past four years he has been manager of the real estate department of the Halloran-Judge company. Mr. Bruneau is a native of Salt Lake and prior to his work with Mr. Hill in the real estate department of the Halloran-Judge company, he owned and managed the Security Abstract company of this city, which he disposed of several years ago to the Utah Savings and Trust company. Both men have a wide circle of friends and they enter the local real estate field splendidly equipped in every way.

The company intends making a specialty of building homes and selling them on the easy payment plan; selling property of all descriptions on commission and in handling business property.

Two Bruneau-Hill company already owns two handsome restricted residence subdivisions located on the paved Fifth East boulevard, and plans have already been completed for a large number of new homes to be erected on these subdivisions as soon as the weather permits.

"We feel that we are beginning business as the Bruneau-Hill company at a most opportune time," declared Mr. Hill Saturday. "Salt Lake is enjoying a very splendid growth and the future holds a wonderful promise for both city and state."

"We shall be glad to see our friends, acquaintances and the general public at our new offices, beginning Monday morning, December 1."

Salt Lake Sunday Church Services

Baptist.
IMMANUEL CHURCH, Fourth East and Second South streets.—Louis S. Bowerman, D. D., minister. Hours of worship, 11 a. m. and 7:30 p. m. Morning subject, "The Crucifixion of Character." Evening, "The Two Ways." Bible school at 9:45 a. m., F. J. Lucas, superintendent. Young people's meetings: Juniors at 5:30 p. m. Seniors and intermediates at 6:30 p. m. Midweek prayer and social service, Wednesday evening at 8. You are very cordially invited to all of these services.

SWEDESH BAPTIST CHURCH, 823 South Sixth East street. (Take Sugar House car to Sixth East.) John A. Lindberg, pastor.—Sunday school at 10:30 a. m. and 7:30 p. m. Thursday evening at 8 o'clock the Ladies' Aid will hold an auction sale in the church of home-made articles, plain and fancy needlework, etc.

RIO GRANDE BAPTIST CHURCH, Second South street, near Ninth West street.—Bertie E. Bronson, minister. Sunday school, 11 a. m. and 7:30 p. m. In the evening service the stereoscope will be used to illustrate slides on our work in foreign lands. The service will be "The Highway and Byways of Assam." The public is always welcome.

BETHLE BAPTIST CHURCH, corner Lincoln and Ninth South streets.—Rev. W. B. Sevier, pastor. Services: Sunday school at 10:30 a. m. Morning worship at 11:30 o'clock. Young people's meeting at 6:45 p. m. Evening service at 7:30 o'clock. Prayer meeting Wednesday at 7:30 p. m. Everybody invited to attend.

Congregational.
PLYMOUTH CONGREGATIONAL CHURCH, 232 West Third North street.—Sunday school at 9:30 a. m. Evening service at 8 o'clock. Cordial invitation is extended to all.

PHILLIPS CONGREGATIONAL CHURCH, corner Fifth South and Seventh East streets.—A. Simpson, pastor. Services this day at 11 a. m. and 7:45 p. m. Morning sermon, "Christian Fellowship." Sunday school at 12:30 p. m. Christian Endeavor at 6:30 p. m. A cordial welcome to all worshippers at these services.

FIRST CONGREGATIONAL CHURCH, corner Fourth East and First South streets.—Elmer I. Goshen, pastor.—Morning service, 11 o'clock; Sunday school, 12:30 o'clock.

Presbyterian.
WESTMINSTER PRESBYTERIAN CHURCH, corner of Fifth South and First East streets.—Charles E. Murphy, pastor (Y. M. C. A. building). Preaching Sunday at 11 a. m. Sunday school at 12:15 p. m. Christian Endeavor at 6:30 p. m. Preaching at 7:45 p. m. Prayer meeting Wednesday at 7:45 p. m. Communion service, December 7, 11 a. m. On Friday evening at 8 o'clock Prof. Marcus E. Jones of the University of Utah will give an illustrated lecture on Lake Bonneville. The lecture is given under the auspices of the Men's club and is free to the public. You are invited.

THIRD PRESBYTERIAN CHURCH, corner Eleventh South and Eleventh East streets.—Frank O. Leonard, pastor. Morning service of worship and preaching at 11 o'clock. Subject, "Immigration and American Ideals." Sunday school at 10 a. m. After 3 p. m. at 7:30 p. m. Preaching at 7:45 p. m. Sunday school will begin at 12:15 p. m. A hearty welcome to all.

FIRST PRESBYTERIAN CHURCH, corner of Third South and Third East streets.—Rev. H. W. Rehder, president of Westminster college, will preach Sunday morning and evening.

Episcopal.
SAINT PAUL'S CHURCH, Main and Fourth South streets.—Sunday services as follows: Holy communion at 8 a. m. Morning prayer and sermon by the rector, the Rev. W. W. Winter, at 11 o'clock. Evening prayer and address by the rector at 8 o'clock. Sunday school at 9:45 a. m. All seats are free and everybody made welcome.

Unitarian.
FIRST UNITARIAN CHURCH.—The Rev. John Mauck, minister. Regular service Sunday morning at 11 o'clock; sermon subject, "The Kingdom of God." Soloist, Mrs. William D. Moore, soprano. Pianist, Mrs. Ernest M. Fowler. In the evening at 7:45 o'clock Rev. John Mauck will speak on "The City Harvest." We give an earnest invitation to all who find our way of thought and worship helpful. The Sunday school meets at 12:15 p. m. A class for small children is held from 11 to 12 a. m. The church is located at 123 South Second East street.

SWEDISH EVANGELICAL FREE CHURCH, 724 South Seventh East street. (Take Vandamere street car)—Rev. E. Thorell, pastor. Sunday morning service and Sunday school at 10:30 o'clock. Young people's meeting at 5 p. m. Preaching at 7:30 p. m. Wednesday evening, December 3, auction sale by the Ladies' Aid.

Reorganized Church of Jesus Christ of Latter-Day Saints. 238 South Fourth East street.—J. E. Vanderwood, city missionary. Sunday school at 10 a. m. Preaching at 11 a. m. and 7:45 p. m. Swedish meeting at 4:30 p. m. Zion's Religious Literary society, 6:30 p. m. The theme of the evening sermon will be: "Thought, the Moulder of Character." All are cordially invited to attend.

Christian Science.
FIRST CHURCH OF CHRIST, SCIENTIST, 334 East Third South street.—Sunday school, 9:45 a. m. and 7:30 p. m. The Wednesday evening services are held at 8 o'clock. Songs practice at 7:30 p. m. 8:45 a. m. Wednesday evening services, 8 o'clock. All are welcome to these church services.

Subject, Sunday sermon, "Ancient and Modern Necromancy, Alas Mesmerism and Hypnotism. Denounced."

Free reading rooms in the Walker bank building, Main and Second South streets, where Christian Science literature may be obtained.

Methodist.
WATERLOO METHODIST EPISCOPAL CHURCH, 1719 South Fourth East street.—M. Thomsen, pastor. Sunday school at 2 p. m.; Mrs. A. Betts, superintendent. Epworth league at 6:45 p. m.; Miss Margaret Eckart, leader. Preaching on Wednesday evening at 7:30 o'clock. All are welcome.

HEATH METHODIST EPISCOPAL CHURCH, near the corner of Third South and Eighth West streets.—M. Thomsen, pastor. Sunday school at 10 a. m.; Donald Colough, superintendent. Preaching service at 11 a. m. Prayer meeting on Thursday evening at 7:30 o'clock. W. H. M. S. will meet at the home of Mrs. Oliver Dally, Clatsen apartments, No. 1, 875 West Second South street, on Wednesday afternoon. A cordial invitation is extended to all.

First Methodist Episcopal Church, North East and First South streets.—J. H. Mitchell, pastor. Residence, 38 M street. Sunday school at 9:45 a. m.; Richard Wheat, superintendent. Preaching by the pastor at 11 a. m. Subject, "Christian Stability." In the evening a concert will be given at 7:45 o'clock under the direction of

BEAR RIVER LANDS MEET READY SALES

Kimball & Richards Report Active Business in Box- elder County Realty.

Within seven days after announcing the opening of the Utah-Idaho sugar company farms for sale in the famous Bear River valley, Kimball & Richards, land merchants, exclusive agents for the sugar company, stated that out of eleven men to whom they had showed the land, eleven had each purchased a forty-acre farm. In view of the fact that the original tract placed on the market contained only fifty-four forty-acre farms, this first week's selling shows that the popular district will soon be entirely sold. The Bear River valley has long been considered one of the most fertile and productive spots on the American continent. Conservative estimates of this year's products place the value at well beyond \$2,500,000. The yield of sugar beets alone totaled more than 95,000 tons, for which the farmers received over \$400,000 this season.

Every farm now offered for sale through Kimball & Richards is within a mile and a half of the railroad and all the farms are adjacent to established centers, towns, schools, churches. Modern facilities, such as electric lights, telephones and the finest irrigation in the country, are all benefits which will be shared by purchasers. The great Bear River canal, with a capacity of serving 90,000 acres of land, is now irrigating between 30,000 and 40,000 acres. Water the entire year around is an unusual feature not found in many of the best irrigation systems in the west.

E. T. and J. A. Capener, who have charge of the farm and ranch department of Kimball & Richards, are both extensive land holders in the Bear River valley. Their first-hand knowledge of conditions is proving to be exceptionally valuable to buyers in this district. The Capener brothers have been successful farmers in this section for the past eighteen years and they are therefore very familiar with every farm offered for sale.

Kimball & Richards report a steady demand for Salt Lake City suburban home sites and their large sales force is busy handling purchasers in Highland Park, Homefield Acres, Jackson Square, Glenwood, Southgate Park and other well-known subdivisions properties owned by this well-known realty firm.

Mrs. Henry Kirkman. The public is invited to attend.

FIRST METHODIST EPISCOPAL CHURCH, corner of Second South and Second East streets.—Will A. Betts, D. D., pastor. Sunday school at 9:45 a. m. Public worship at 11 a. m. and 7:45 p. m. Prayer meeting on Sunday, November 30, the pastor will preach at both morning and evening services. Morning subject, "The Cross." Evening subject, "Temptation." A cordial invitation is extended to any who wish to worship with us in any of these services.

Catholic.
ST. MARY'S CATHEDRAL, South Temple and B streets.—Cathedral residence, 831 East South Temple street; the Rt. Rev. Laurence Scamlin, D. D., bishop of Salt Lake. Hours for service at 8, 9 and 11 a. m., with sermon; vespers, sermon and benediction, 7:30 p. m.; daily mass, 7:30 a. m.

ST. PATRICK'S CHURCH, Fourth South, between Fourth and Fifth West streets.—Every Sunday. Mass at 10 o'clock.

ST. ANN'S CHAPEL, Twelfth South, between Fourth East and Fifth East streets.—Mass and sermon at 8 o'clock. The Rev. Timothy O'Brien, chaplain.

JUDGE MERCY HOSPITAL CHAPEL, Thirteenth East, between Seventh and Eighth South streets.—Mass and sermon at 8 o'clock; benediction and sermon at 2 p. m.

Societies and choir meetings—Children of Mary's sodality every second Sunday of the month at 3 p. m. Altar society, first Monday of the month. St. Ann's sewing society, every Monday at 2 p. m.

Lutheran.
DANISH LUTHERAN CHURCH, corner of First avenue and E street.—John Lund, pastor. Sunday school at 10 a. m. Services at 11 a. m. No services in the evening. Tuesday evening the Young People's society will have a box social in the basement of the church. Ladies' Aid meet at the home of Mrs. Kjerfjord, 2007 South State street, Thursday at 2 p. m.

SWEDISH LUTHERAN CHURCH, corner Second South and Fourth East streets.—Erik Floren, pastor. 10 a. m. Sunday school. 8 p. m. services. 8:30 Tuesday evening, choir practice. 3:30 Thursday evening, meeting of the Mission society at the church parlors by invitation of Miss Hulda Culson.

Y. M. C. A.
Y. M. C. A.—Corner of State and First South streets. Music by Y. M. C. A. orchestra. Song service, Association hymn book. "There's a Wilderness in God's Mercy." "O, Safe to the Rock." "Is Higher Than I." and "Under His Wings I Am Safely Abiding." Scripture reading by Rev. D. E. Carter. Prayer by Rev. J. A. Lindberg. Music by Y. M. C. A. chorus. Remarks by Mr. E. G. Carter, general secretary. Address by J. Chas. Smith, principal of Irving school. Hymn No. 147, "Lord Jesus, I Long to Be Perfectly Whole." A cordial welcome to all men.

Y. W. C. A. Vesper Service.
The vesper hour in the rooms in the Continental bank building is always a pleasant and restful one. The programme for today includes a talk by Miss Frances Cross, the field secretary, who is visiting the association; a piano solo by Miss Lucy Lewis and a vocal solo by Miss Ferguson. All young women are most welcome to this service, which will be followed by a social hour, when tea will be served by Mesdames W. A. Betts and E. G. Carter.

The usual Bible class will meet at 7 o'clock on Tuesday evening, preceded by the class supper at 6:30. New members will be welcome in this class, which is studying the gospel of St. John. No fees are required, not even membership in the association.

"On the seventh of February I contracted a severe cold, followed by a cough and final loss of voice. I tried many remedies none of which did me any good. I then went to my family doctor and he swabbed my throat five or six times with some abominable stuff. I think it was very beneficial, but the remedy was as bad as the disease. At last the thought struck me—why not try Chamberlain's Cough Remedy. I did so and this morning my voice is fairly good and is gradually growing better," writes H. G. Clay, publisher of The Reporter, Rapid City, Manitoba. For sale by all dealers.

Warning to Poll Tax Delinquents.
Suits are being entered. Prompt payment may save costs.
(Advertisement.)

Big garden lots 10 rods deep only \$175 each

including graded streets, broad cement sidewalks, shade trees, apple trees irrigating water.

Two lots make a fine, big homesite

Located at

Homefield Acres

Fifth East and Thirteenth South. Two good car lines. Just right for business man or wage-earner.

Easy terms

Only \$7 cash down and the same each month, buys two fine lots, 50 feet wide.

Andrew Carnegie says:

"The wise young man, or wage-earner, of today invests his money in real estate—SUBURBAN real estate."

Here's YOUR chance. Buy at today's low prices and hold for a rise. Your investment will help you to independence.

Act NOW

Name the hour and our auto will call for you.

Phones—Wasatch 963 and 964.

Kimball & Richards

"Land Merchants"

56 and 58 Main Street.

Salt Lake City, Utah

Ask for our Homefield folder.

TO THE PUBLIC

ANNOUNCING the organization of the BRUNEAU-HILL INVESTMENT COMPANY

Capital \$100,000.

—BY—

ERNEST H. HILL and A. J. BRUNEAU

Formerly manager and assistant manager of the Real Estate Department of the Halloran-Judge Loan & Trust Company.

—with—

B. F. DORAN and W. W. TRIMMER,
AS OFFICERS AND DIRECTORS OF THE NEW COMPANY.

General Real Estate ** Home Building **
Selling Property on Commission ** Realty
Exchange ** Farm Properties and Loans.

"Believing that in Salt Lake there exists today the most lucrative and attractive opportunity of any city in the west for the investor, the home-builder and the property buyer, the Bruneau-Hill investment company enters the field with full faith in the future of this great region and with the sincere hope that we may prosper, with all other citizens, in the development of city and state."

"You are cordially invited to visit our new offices, 343 South Main street, beginning Monday, December 1. Your call, and all business, will have the personal attention of Mr. Hill or Mr. Bruneau. We shall seek to strike a new note in the real estate business and to the departures may interest you. We are glad to have you make our office your headquarters for property and all real estate information."

ERNEST H. HILL. A. J. BRUNEAU.

Bruneau-Hill Investment Co.

OFFICES

Ground Floor—Boston Building.

343 South Main Street. Wasatch 1468.